



## Carrier Product Training: Annuities

1. Begin by visiting: <https://advisor.securian.com/sites/avs/ibdann>
2. Login Help:
  - a. Annuities: 1-(800)-627-0304, Option 3
  - b. Life: 1-(888)-413-7860, Option 7
  - c. Retirement Plans: 1-(800)-627-0304, ext. 55234
  - d. [Forgot Password?](#)
  - e. [Password Self-Service](#)
3. New User:
  - a. [Register](#)
  - b. Once logged in click on the Annuities tab on the home screen.
  - c. Then, located on the top black tab bar select the “Learning Center”.
  - d. Scroll to the bottom of the screen and take the “Fixed Annuities Training” in blue. This will cover all fixed annuity products.
    - i. **IMPORTANT: To receive credit for your product training, you must enter your Completion Code on the learning Center home page.**
    - ii. Copy the 4-character Completion Code given at the end of the training module. Return to this webpage and enter the code. Click “Submit” to send Securian a confirmation of your completion. Print the completion page for your own records.
4. Returning User:
  - a. Enter User ID
  - b. Enter Password
5. Finally, once product training is completed please inform your BPI contracting specialist at: [Contracting@bpim.com](mailto:Contracting@bpim.com)

*Disclaimer: It is important to understand that ALL agent annuity trainings MUST be completed prior to taking a new client application. If a new client application is signed and dated before agent trainings are completed a new application will be required.*

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