



Carrier Product Training: Annuities

1. Begin by visiting:
 - a. Active Agents: www.american-equity.com
 - i. **Agent Number**
 - ii. **Password:** For first time access, your password is your agent number plus the last four digits of your social security number.
 - iii. [Forgot your password?](#)
 - b. Prospective Agents:
<https://agent.americanequity.com/StateProductTraining.asp>
 - i. State Licensed
 - ii. State License Number
 - iii. Last 4 SSN
 - iv. Last Name
 - v. Click “Login”
2. Product Training:
 - a. Select “Training” from the menu on the left side of the screen.
 - b. From the “Training” menu select “Product Training”.
 - c. Click on “Training” under the module you wish to view.
 - d. After viewing the training return to “Product Training” module menu.
 - e. Click “Training Questions” under the module just viewed.
 - f. Answer questions and click “Submit” to register the training with AME.
3. Finally, inform your BPI contracting specialist of your product training completion at:
Contracting@bpim.com

Disclaimer: It is important to understand that ALL agent annuity trainings MUST be completed prior to taking a new client application. If a new client application is signed and dated before agent trainings are completed a new application will be required.

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