



## **Carrier Product Training: Annuities**

1. Begin by visiting: <http://assuritylife.articulate-online.com/p/5845148230/DocumentViewRouter.ashx?Cust=58451&DocumentID=eb079098-e519-4745-ad30-34f3481fd4f0&Popped=True&v=2&InitialPage=story.html>
2. Simply watch the slide show.
  - a. Approximately 20 minutes.
  - b. Satisfies all annuity products.
  - c. Must answer questions correctly to move forward.
  - d. Agents must get at least an 80% to pass.
3. Once product training is completed please inform your BPI contracting specialist of your completion at [contracting@bpim.com](mailto:contracting@bpim.com)

*Disclaimer: It is important to understand that ALL agent annuity trainings MUST be completed prior to taking a new client application. If a new client application is signed and dated before agent trainings are completed a new application will be required.*

Updated On: 05/10/2016