



Carrier Product Training: Annuities

1. Begin by visiting: https://www.standard.com/annuities/combined_product_training.html
2. Watch the power point
3. Then, you will be directed to the “[Producer Acknowledgement](#)”
 - a. Submit the following:
 - i. First Name
 - ii. Middle Initial
 - iii. Last Name
 - iv. Email
 - v. Telephone
 - vi. Last 4 of your SSN
 - vii. Make sure to check the “Acknowledgement” at the bottom.
 - viii. Click “Submit”
4. Finally, inform your contracting specialist of your completion at: Contracting@bpim.com

Disclaimer: It is important to understand that ALL agent annuity trainings MUST be completed prior to taking a new client application. If a new client application is signed and dated before agent trainings are completed a new application will be required.

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